

**Official Nomination Form for Election of**

**IRHACE Council Members 2020/2022**

***Nominee: Barry Smith, Future Air Solutions***

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| Nominees are also required to provide background information to publish on the online ballot. Should you be unable to provide this information to our Council this may lead to the nominee being disqualified from the election process. **Skills and knowledge** | **Fill in your experience and competence beside each skill area** |
| Governance – state any training (i.e. Institute of Directors or Chartered Secretaries courses) and experience | |
| Financial – state your level of expertise interpreting financial statements | I have always been the Financial managing director for every company that I have been in Partnership with. I am very Conversant reading and understanding Financial Statements as well as Financial reporting |
| Marketing – state your experience | Built up 5 Businesses since 1993  DesignAir (1993) Limited  DesignAir Sheet Metals  DesignAir Waikato  Compass Air-Conditioning and Refrigeration Limited  Future Air Solutions Limited |
| Branch (Group) coordination and communication – experience | |
| Chair-Leadership-Facilitator – state your experience and approach | Director and Financial Controller of all Companies |
| Policy Development – state your experience | Build on as much as you can as best and ethical as you can. Hire the best to get the best to be as good as the best with the rest |
| Standards – state your experience developing industry standards | We pride on improving our standards and Health and safety as the company grows and to ensure the safest working environment as possible for all our teams and employees. Keeping abreast with the ever-changing environment and to continue our training |
| Government lobbying – state your experience lobbying for legislative change | I have met with The National Party Construction Spokesman Mr Andrew Bayly (MP) recently in February 2020 to discuss the Construction Industry with respect to Subcontractor Payments. The Construction Contracts Act and Sub Contractors Retention Funds. |
| Fund raising/sales – state your experience raising funds/increasing sales/membership | |
| State your HVAC+R industry experience (e.g., employee for a major mechanical services company for 10 years, salesman for a refrigeration supplier, etc. | HVAC and Airconditioning Company owner of Numerous Companies since 1993 within the Industry |

*Please also complete the below questions to allow us to best understand your suitability for the role?*

*1. What do you know about IRHACE and its activities?*

• My involvement and invitation to date have been limited but that I want to change and be involved and make a positive Contribution.

*2. In what way do you believe the Council makes a contribution to the organisation and the wider HVAC&R Industry?*

• I believe a more positive and stronger approach need to happen within our industry to Government both as its not protected in any way.

*3. What could the IRHACE Council do better?*

• When Im there I will know what is required. But we all need to stand up and do better from now on

*4. Knowing what you do about IRHACE, how do you believe our organisation is perceived in the HVAC&R Industry?*

• A strong Company with a solid Foundation and Experience within the Industry incorporating a wide range of Trade skilled staff covering Multiple Disciplines.

*5. What would you say are your 3 key strengths?*

* Strong Business Knowledge
* Strong industry experience
* Strong Leadership with Firm but Fair Values

*6. To ensure there is no conflict, have you held governance roles or directorships before? Or currently?*

• No

*7. In 100 words or so please tell us how you feel you could best contribute to the IRHACE Council as a Council Member.*

• I consider that with my leadership skills and business knowledge and understanding of business over some 27 Years that I would be an asset to IHRACE to effect positive change both within the organisation and through lobbying Government for the better of the overall Industry and its membership.

• I have drive and determination to effect Positive change as well as direction for where IHRACE needs to be taken to protect our industry and keep out subsidiary trades from encroaching our Trade industry.

**By submitting my nomination form, I agree to fulfil the duties and time commitment required of an IRHACE Councillor.**

**Name: Barry Smith**

